



Pierre-Yves GAUTHIER
otherfinancials@alphavalue.eu
 +33 (0) 1 70 61 10 50
www.alphavalue.com

Very strong 2015 Ebit delivery helps boost forecasts and valuation

Update - 04/04/2016

Change in Target Price

€ 14.6 vs 13.2 **+10.1%**

The substantial valuation upgrades reflect a stronger than expected showing in 2015, positive views of the 2016 earnings outlook and our less conservative view on an SOTP that is the core to the group valuation

Change in EPS

2015 : € 0.67 vs 0.65 **+2.10%**
 2016 : € 1.09 vs 0.88 **+23.8%**

2016 and 2017 eps are revised sharply upward to reflect a stronger than expected pre tax earnings base in 2015 reflecting positively on the future as well as the distinct possibility that Chargeurs will continue to contain its tax bill significantly through the use of tax loss carry forward.

Change in NAV

€ 17.9 vs 13.9 **+28.8%**

The SOTP is supported by the use of market multiples on operating assets vs. a book value before, a stronger net cash position and slight upgrade in the value of tax assets.

Change in DCF

€ -28.0 vs 16.1 **ns**

The DCF of Chargeur is mechanically positively impacted by the stronger operational outlook short term (2016 and 2017). Other parameters are unchanged.

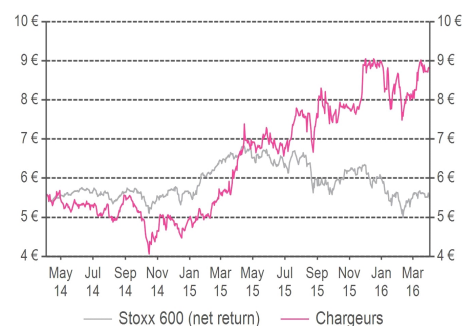
AlphaValue is contracted by Chargeurs to provide equity research on Chargeurs, using AlphaValue's unique and transparent methods and procedures. Target price and opinion are thus exclusively determined by those methods and procedures.

Buy	Upside : 65.6%
Target Price (6 months)	€ 14.6
Share Price	€ 8.81
Market Capitalisation €M	203
Price Momentum	STRONG
Extremes 12Months	6.21 ▶ 9.05
Newsflow	Neutral
Bloomberg	CRI FP Equity
Reuters	CRIP.PA



[Download Full Analysis](#)

[Company Page](#)

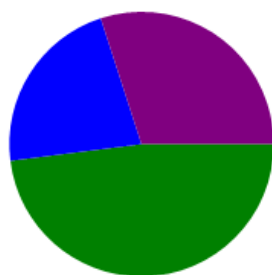


PERF	1w	1m	3m	12m
Chargeurs	0.92%	8.90%	-2.11%	42.0%
Other financials	0.04%	-0.49%	-6.91%	-12.5%
SXXR Index	-0.52%	-1.95%	-8.32%	-14.1%

Last updated: 04/04/2016	12/13A	12/14A	12/15E	12/16E
Adjusted P/E (x)	10.1	9.74	10.2	8.12
Dividend yield (%)	0.00	3.75	4.40	4.09
EV/EBITDA(R) (x)	2.69	3.49	3.08	3.61
Adjusted EPS (€)	0.37	0.55	0.67	1.09
Growth in EPS (%)	n/a	48.2	21.7	62.9
Dividend (€)	0.00	0.20	0.30	0.36
Sales (€M)	467	478	499	500
Underlying operat. profit ma...	3.41	4.79	6.14	6.71
Attributable net profit (€M)	3.20	11.4	15.3	24.9
ROE (after tax) (%)	4.44	6.25	7.22	10.5
Gearing (%)	8.82	-3.04	-9.73	-16.8

[Company Valuation](#) - [Company Financials](#)

Sales by Geography



■ Europe (48.0%)
■ Americas (22.0%)
■ Other (30.0%)

Consolidated P&L Account

		12/14A	12/15E	12/16E
Sales	€M	478	499	500
Change in sales	%	2.53	4.27	0.25
Change in staff costs	%	2.32	2.81	3.50
EBITDA	€M	31.8	40.4	43.6
EBITDA(R) margin	%	6.65	8.10	8.72
Depreciation	€M	-8.90	-9.70	-10.0
Underlying operating profit	€M	22.9	30.6	33.6
Operating profit (EBIT)	€M	21.6	24.0	32.6
Net financial expense	€M	-6.30	-5.30	-3.30
of which related to pensions	€M	-0.40	-0.32	-0.21
Exceptional items & other	€M			
Corporate tax	€M	-4.30	7.40	-4.66
Equity associates	€M	0.40	-10.6	0.50
Minority interests	€M	0.00	-0.20	-0.20
Adjusted attributable net profit	€M	11.9	15.3	24.9
NOPAT	€M	16.8	11.0	24.1

Cashflow Statement

		12/14A	12/15E	12/16E
EBITDA	€M	31.8	40.4	43.6
Change in WCR	€M	8.60	8.20	2.00
Actual div. received from equity holdi...	€M	0.70	0.50	0.50
Paid taxes	€M	-4.60	7.40	-4.66
Exceptional items	€M	0.00	0.00	0.00
Other operating cash flows	€M	-7.50	-5.00	-5.00
Total operating cash flows	€M	29.0	51.5	36.4
Capital expenditure	€M	-9.10	-12.9	-12.0
Total investment flows	€M	-9.90	-12.9	-15.0
Net interest expense	€M	-6.30	-5.30	-3.30
Dividends (parent company)	€M	0.00	-3.20	-6.20
Dividends to minorities interests	€M	0.00	0.00	0.00
New shareholders' equity	€M	3.00	0.00	0.00
Total financial flows	€M	3.80	-23.1	-15.3
Change in cash position	€M	22.9	13.5	6.12
Free cash flow (pre div.)	€M	13.6	33.3	21.1

Per Share Data

		12/14A	12/15E	12/16E
No. of shares net of treas. stock (year...	Mio	23.0	23.0	23.0
Number of diluted shares (average)	Mio	22.9	23.0	23.0
Benchmark EPS	€	0.55	0.67	1.09
Restated NAV per share	€			
Net dividend per share	€	0.20	0.30	0.36

Valuation Summary

Benchmarks	Value	Weight	Largest comparables
NAV/SOTP per share	€ 17.9	55%	■ Akzo Nobel
Dividend Yield	€ 12.1	20%	■ Solvay
DCF	€ 0.00	10%	■ Wendel
P/E	€ 16.8	10%	■ Bolloré
P/Book	€ 12.3	5%	■ GBL
TARGET PRICE	€ 14.6	100%	■ Sonae
			■ Hal Trust
			■ Eurazeo

NAV/SOTP Calculation

Balance Sheet

		12/14A	12/15E	12/16E
Goodwill	€M	70.4	76.0	76.0
Total intangible	€M	72.6	78.5	78.5
Tangible fixed assets	€M	50.3	53.0	57.0
Financial fixed assets	€M	27.1	18.1	19.0
WCR	€M	23.2	15.0	13.0
Other assets	€M	24.6	28.0	30.0
Total assets (net of short term liab.)	€M	201	198	203
Ordinary shareholders' equity	€M	194	230	247
Quasi Equity & Preferred	€M			
Minority interests	€M	3.80	5.00	5.00
Provisions for pensions	€M	15.5	9.20	9.47
Other provisions for risks and liabilities	€M	0.40	1.00	1.00
Total provisions for risks and liabilities	€M	15.9	10.2	10.5
Tax liabilities	€M	-13.5	-23.0	-23.0
Other liabilities	€M	10.7	11.0	11.0
Net debt (cash)	€M	-9.30	-35.4	-47.5
Total liab. and shareholders' equity	€M	201	198	203

Capital Employed

		12/14A	12/15E	12/16E
Capital employed after depreciation	€M	177	169	172

Profits & Risks Ratios

		12/14A	12/15E	12/16E
ROE (after tax)	%	6.25	7.22	10.5
ROCE	%	9.47	6.55	14.1
Gearing (at book value)	%	-3.04	-9.73	-16.8
Adj. Net debt/EBITDA(R)	x	-0.17	-0.78	-1.00
Interest cover (x)	x	3.88	6.14	10.9

Valuation Ratios

		12/14A	12/15E	12/16E
Reference P/E (benchmark)	x	9.74	10.2	8.12
Free cash flow yield	%	11.1	21.3	10.4
P/Book	x	0.63	0.68	0.82
Dividend yield	%	3.75	4.40	4.09

EV Calculation

		12/14A	12/15E	12/16E
Market cap	€M	123	157	202
+ Provisions	€M	15.9	10.2	10.5
+ Unrecognised actuarial losses/(gains)	€M	0.00	0.00	0.00
+ Net debt at year end	€M	-9.30	-35.4	-47.5
+ Leases debt equivalent	€M	4.00	4.00	4.00
- Financial fixed assets (fair value)	€M	26.0	16.0	16.0
+ Minority interests (fair value)	€M	3.80	5.00	4.00
= EV	€M	111	124	157
EV/EBITDA(R)	x	3.49	3.08	3.61
EV/Sales	x	0.23	0.25	0.31

Analyst : Pierre-Yves Gauthier, Changes to Forecasts : 04/04/2016.