Europlasma[®]

Alternative Power Sources / France



48 bd des Batignolles 75017 Paris - France sales@alphavalue.eu www.alphavalue.com

Analyst: Pierre-Yves GAUTHIER

capitalgoods@alphavalue.eu

T.: +33 (0) 1 70 61 10 50

Green ambitions now funded

Update - 10/06/2015

■ Change in Opinion

Add vs Buv

The target price is lowered after taking on board: the full extent of 2014 losses (a kitchen-sinking exercise in some respects); a more cautious timetable on new power plants and the recognition that those more cautious plans rely on the full exercise of existing warrants.

Change in EPS

2015 : € 0.00 vs 0.04 ns 2016 : € 0.05 vs 0.13 -60.0%

EPSs are driven by a recovery of the waste processing unit and by engineering works on a first new power plant. Little of that second leg will be booked in 2015, thereby pushing back earnings by about 6 months compared to our previous expectations. The same delay has a compounded impact on 2016 when a second new plant is launched.

■ Change in NAV

€ 1.40 vs 1.24 +13.0°

Delays in engineering work and delivery are offset from a valuation standpoint by higher earnings expected from waste management and higher multiples on the power generation side. We have also allowed for tax loss carry forwards.

Change in DCF

€ 1.84 vs 2.25 -18.1%

Discounted cash flows suffer from pushing back new power generation projects and the corresponding EPC margins.

AlphaValue is contracted by Europlasma to provide equity research on Europlasma , using AlphaValue's unique and transparent methods and procedures. Target price and opinion are thus exclusively determined by those methods and procedures.

Add	Upside: 10.5%
Target Price (6 months)	€ 1.24
Share Price	€ 1.12
Market Capitalisation €M	77.3
Price Momentum	STRONG
Extremes 12Months	0.76 ▶ 2.08
Newsflow	Neutral
Bloomberg	ALEUP FP Equity
Desitere	AL ELID DA

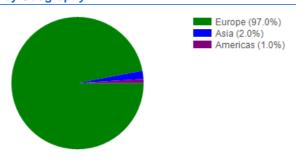


PERF	1w	1m	3m	12m
Europlasma	-5.08%	3.70%	-5.88%	N/A
Capital Goods	-1 97%	-1 79%	-1 30%	3.76%

Last updated: 10/06/2015	12/13A	12/14A	12/15E	12/16E
Adjusted P/E (x)	-1.63	-2.92	ns	22.1
Dividend yield (%)	0.00	0.00	0.00	0.00
EV/EBITDA(R) (x)	-7.84	-9.72	13.1	5.93
Adjusted EPS (€)	-0.60	-0.57	0.00	0.05
Growth in EPS (%)				
Dividend (€)	0.00	0.00	0.00	0.00
Sales (€th)	12,572	8,983	17,900	57,173
Operating margin (%)	-72.7	ns	-1.34	7.48
Attributable net profit (€th)	-12,254	-25,902	-140	4,961
ROE (after tax) (%)	-120	-270	-0.57	13.9
Gearing (%)	744	34.1	-43.8	-63.6

Company Valuation - Company Financials

Sales by Geography



Consolidated P&L Account		12/14A	12/15E	12/16E
Sales	€th	8,983	17,900	57,173
Change in sales	%	-28.5	99.3	219
Change in staff costs	%	18.2	6.74	5.26
EBITDA	€th	-11,176	3,860	8,376
EBITDA(R) margin	%	-124	21.6	14.7
Depreciation	€th	-5,124	-3,500	-3,500
Underlying operating profit	€th	-21,541	-240	4,276
Operating profit (EBIT)	€th	-22,849	-240	4,276
Net financial expense	€th	-2,821	100	100
of which related to pensions	€th		0.00	0.00
Exceptional items & other	€th			
Corporate tax	€th	-322	0.00	0.00
Equity associates	€th	90.0	0.00	585
Minority interests	€th	0.00	0.00	0.00
Adjusted attributable net profit	€th	-24,594	-140	4,961
NOPAT	€th	-14,989	-168	3,578
Cashflow Statement				
EBITDA	€th	-11,176	3,860	8,376
Change in WCR	€th	3,336	-1,202	1,000
Actual div. received from equity holdi	€th	0.00	0.00	0.00
Paid taxes	€th	-326	0.00	0.00
Exceptional items	€th			
Other operating cash flows	€th	-5,000	1,000	1,000
Total operating cash flows	€th	-13,166	3,658	10,376
Capital expenditure	€th	-1,572	-2,000	-2,000
Total investment flows	€th	-2,572	-7,500	-7,500
Net interest expense	€th	-2,821	100	100
Dividends (parent company)	€th			
Dividends to minorities interests	€th	-413	0.00	0.00
New shareholders' equity	€th	25,000	23,137	0.00
Total financial flows	€th	25,154	21,237	-900
Change in cash position	€th	10,416	17,395	1,976
Free cash flow (pre div.)	€th	-17,559	1,758	8,476
Per Share Data				
No. of shares net of treas. stock (year	Th	69,045	69,045	69,045
Number of diluted shares (average)	Th	42,773	83,495	97,945
Benchmark EPS	€	-0.57	0.00	0.05
Restated NAV per share	€			
Net dividend per share	€	0.00	0.00	0.00

Valuation Summary

Benchmarks	Value	Weight
DCF	€ 1.84	35%
NAV/SOTP per share	€ 1.40	20%
EV/Ebitda	€ 1.05	20%
P/E	€ 0.56	10%
Dividend Yield	€ 0.00	10%
P/Book	€ 0.93	5%
TARGET PRICE	€ 1.24	100%

NAV/SOTP Calculation

Largest comparables

- Gea Group
- Suez Environnement
- Suez EnviElecnor
- Abengoa
- ERG

Balance Sheet	C.	12/14A	12/15E	12/16
Goodwill	€th	1,316	1,316	2,000
Total intangible	€th	2,381	2,381	4,000
Tangible fixed assets	€th	12,287	13,000	14,000
Financial fixed assets	€th	3,685	4,000	8,000
WCR	€th	-6,202	-5,000	-6,000
Other assets	€th	15,622	10,000	10,000
Total assets (net of short term liab.)	€th	30,165	26,381	33,000
Ordinary shareholders' equity	€th	16,793	31,975	39,57
Quasi Equity & Preferred	€th			
Minority interests	€th	128	100	100
Provisions for pensions	€th	364	0.00	0.0
Other provisions for risks and liabilities	€th	5,613	6,000	8,000
Total provisions for risks and liabilities	€th	5,977	6,000	8,000
Tax liabilities	€th	-1,587	-2,000	-2,000
Other liabilities	€th	13,153	14,000	14,000
Net debt (cash)	€th	-4,299	-23,694	-26,67
Total liab. and shareholders' equity	€th	30,165	26,381	33,000
Capital Employed				
Capital employed after depreciation	€th	12,151	14,381	20,000
Profits & Risks Ratios				
ROE (after tax)	%	-270	-0.57	13.9
ROCE	%	-123	-1.17	17.9
Gearing (at book value)	%	34.1	-43.8	-63.0
Adj. Net debt/EBITDA(R)				
	X	0.38	-6.14	-3.1
Interest cover (x)	x x	-7.64	-6.14 2.40	
Interest cover (x)				
Interest cover (x) Valuation Ratios				-42.8
Interest cover (x) Valuation Ratios Reference P/E (benchmark)	х	-7.64	2.40	-42.
Interest cover (x) Valuation Ratios	X X	-7.64 -2.92	2.40 ns	-42.i
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield	x %	-7.64 -2.92 -15.2	2.40 ns 2.27	-3.18 -42.8 22. : 11.0 1.99
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield	x % x	-7.64 -2.92 -15.2 6.89	2.40 ns 2.27 2.42	-42.8 22. 11.0
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book	x % x	-7.64 -2.92 -15.2 6.89	2.40 ns 2.27 2.42	-42. 22. 11. 1.9
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation	x % x %	-7.64 -2.92 -15.2 6.89 0.00	2.40 ns 2.27 2.42 0.00	-42. 22. 11. 1.99 0.00
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions	x	-7.64 -2.92 -15.2 6.89 0.00	2.40 ns 2.27 2.42 0.00	-42 22. 11 1.9- 0.0- 77,33- 8,00-
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap	x	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977	2.40 ns 2.27 2.42 0.00 77,330 6,000	-42.4 22. 11.4 1.9 0.00 77,330 8,000
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions + Unrecognised acturial losses/(gains)	x % x % x % the eth eth eth	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977 0.00	2.40 ns 2.27 2.42 0.00 77,330 6,000 0.00	-42.4 22. 11.1 1.9 0.00 77,330 8,000 0.00
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions + Unrecognised acturial losses/(gains) + Net debt at year end	x % x % x % Eth Eth Eth Eth	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977 0.00 -4,299	2.40 ns 2.27 2.42 0.00 77,330 6,000 0.00 -23,694	-42.4 22. 11.4 1.9 0.0 77,33 8,00 0.0 -26,67 0.0
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions + Unrecognised acturial losses/(gains) + Net debt at year end + Leases debt equivalent	x % x % x % Eth Eth Eth Eth Eth	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977 0.00 -4,299 0.00	2.40 ns 2.27 2.42 0.00 77,330 6,000 0.00 -23,694 0.00	-42. 22. 11. 1.99 0.00
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions + Unrecognised acturial losses/(gains) + Net debt at year end + Leases debt equivalent - Financial fixed assets (fair value)	x % x % x % €th €th €th €th	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977 0.00 -4,299 0.00 10,000	2.40 ns 2.27 2.42 0.00 77,330 6,000 0.00 -23,694 0.00 10,000	-42.4 11.4 1.9 0.00 77,33 8,00 0.00 -26,67 0.00 10,000
Interest cover (x) Valuation Ratios Reference P/E (benchmark) Free cash flow yield P/Book Dividend yield EV Calculation Market cap + Provisions + Unrecognised acturial losses/(gains) + Net debt at year end + Leases debt equivalent - Financial fixed assets (fair value) + Minority interests (fair value)	x % x %	-7.64 -2.92 -15.2 6.89 0.00 115,756 5,977 0.00 -4,299 0.00 10,000 1,250	2.40 ns 2.27 2.42 0.00 77,330 6,000 0.00 -23,694 0.00 10,000 1,000	-42.4 11.4 1.93 0.00 77,336 8,000 0.00 -26,670 0.00 10,000 1,000

Analyst: Pierre-Yves Gauthier, Changes to Forecasts: 10/06/2015.