



# Ecoslops

Other Energies / France

**Marzio FOA**

oils@alphavalue.eu

+33 (0) 1 70 61 10 50

corporate.alphavalue.com

## Ecoslops wins ADEME SME initiative award

Latest - 01/12/2016

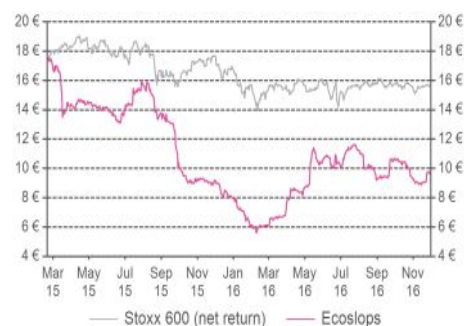
### ■ Analysis

Ecoslops' project on 3D digital modelling and modularisation has been selected by France's ADEME (Agence de l'environnement et de la maîtrise de l'énergie) within its "Recycling and valorisation of waste" initiative. The project will be eligible for a subsidy. The 3D digital model should help the company to streamline the engineering and construction of its plants through standardisation and modularisation.

This in turn should reduce development costs and improve time-to-market.

AlphaValue is contracted by Ecoslops to provide equity research on Ecoslops, using AlphaValue's unique and transparent methods and procedures. Target price and opinion are thus exclusively determined by those methods and procedures.

<b>Buy</b>	<b>Upside : 101%</b>
Target Price (6 months)	€ 19.6
Share Price	€ 9.76
Market Capitalisation €M	29.8
Price Momentum	<b>UNFAVORABLE</b>
Extremes 12Months	5.60 ▶ 11.6
Newsflow	Positive
Bloomberg	ALESA FP Equity
Reuters	ALESA.PA

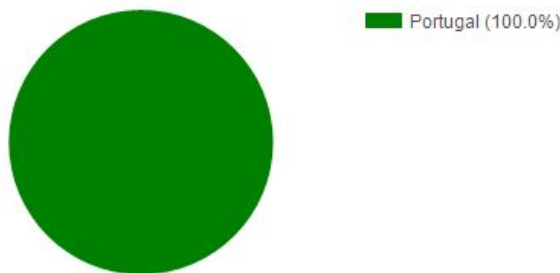
[Download Full Analysis](#)[Company Page](#)

PERF	1w	1m	3m	12m
Ecoslops	6.67%	5.06%	4.72%	6.20%
Oils	1.09%	1.45%	6.93%	14.3%
STOXX 600	0.36%	0.89%	-0.80%	-11.3%

Last updated: 15/11/2016	12/14A	12/15A	12/16E	12/17E
Adjusted P/E (x)	-7.66	-5.92	-7.10	-33.7
Dividend yield (%)	0.00	0.00	0.00	0.00
EV/EBITDA(R) (x)	-14.9	-10.3	-18.0	34.7
Adjusted EPS (€)	-1.27	-2.17	-1.38	-0.29
Growth in EPS (%)	n/a	n/a	n/a	n/a
Dividend (€)	0.00	0.00	0.00	0.00
Sales (€th)	2,241	2,296	4,086	8,242
EBITDA/R margin (%)	-104	ns	-54.9	20.7
Attributable net profit (€th)	-2,816	-5,837	-4,386	-1,070
ROE (after tax) (%)	-81.2	-67.2	-37.1	-7.42
Gearing (%)		83.3	107	84.0

[Company Valuation](#) - [Company Financials](#)

## Sales by Geography



## Consolidated P&L Accounts

		12/15A	12/16E	12/17E
Sales	€th	2,296	4,086	8,242
Change in sales	%	2.47	78.0	102
Change in staff costs	%	101	-11.8	66.7
EBITDA	€th	-4,637	-2,347	1,704
<b>EBITDA(R) margin</b>	<b>%</b>	<b>-202</b>	<b>-57.4</b>	<b>20.7</b>
Depreciation	€th	-1,593	-1,281	-1,454
Underlying operating profit	€th	-6,286	-3,628	250
<b>Operating profit (EBIT)</b>	<b>€th</b>	<b>-6,286</b>	<b>-3,628</b>	<b>250</b>
Net financial expense	€th	-212	-643	-1,120
of which related to pensions	€th		0.00	0.00
Exceptional items & other	€th	-2.09	0.52	0.00
Corporate tax	€th	664	-116	-200
Equity associates	€th	0.00	0.00	0.00
Minority interests	€th	0.00	0.00	0.00
<b>Adjusted attributable net profit</b>	<b>€th</b>	<b>-5,837</b>	<b>-4,386</b>	<b>-1,070</b>
NOPAT	€th	-4,400	-2,540	175

## Cashflow Statement

EBITDA	€th	-4,637	-2,347	1,704
Change in WCR	€th	-1,527	-404	-741
Actual div. received from equity holdi...	€th	0.00	0.00	0.00
Paid taxes	€th	0.00	-116	-200
Exceptional items	€th	0.00	0.00	0.00
Other operating cash flows	€th	-2,030	-333	0.00
Total operating cash flows	€th	-8,195	-3,200	763
Capital expenditure	€th	-2,871	-367	-17,200
Total investment flows	€th	-2,871	-367	-17,200
Net interest expense	€th	-212	-643	-1,120
Dividends (parent company)	€th	0.00	0.00	0.00
Dividends to minorities interests	€th	0.00	0.00	0.00
New shareholders' equity	€th	16,278	148	10,444
Total financial flows	€th	12,405	3,746	19,683
Change in cash position	€th	1,339	179	3,246
<b>Free cash flow (pre div.)</b>	<b>€th</b>	<b>-11,278</b>	<b>-4,210</b>	<b>-17,557</b>

## Per Share Data

No. of shares net of treas. stock (year...	Th	3,054	3,054	4,054
Number of diluted shares (average)	Th	2,696	3,190	3,699
<b>Benchmark EPS</b>	<b>€</b>	<b>-2.17</b>	<b>-1.38</b>	<b>-0.29</b>
Restated NAV per share	€			
<b>Net dividend per share</b>	<b>€</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

## Valuation Summary

Benchmarks	Value	Weight	Largest comparables
DCF	€ 26.7	40%	<ul style="list-style-type: none"> <li>● Neste</li> <li>● Galp Energia</li> <li>● Saras</li> <li>● Hellenic Petroleum</li> <li>● Acciona</li> </ul>
NAV/SOTP per share	€ 20.7	40%	
P/E	€ 4.88	5%	
EV/Ebitda	€ 0.00	5%	
P/Book	€ 8.02	5%	
Dividend Yield	€ 0.00	5%	
TARGET PRICE	€ 19.6	100%	

### NAV/SOTP Calculation

## Balance Sheet

		12/15A	12/16E	12/17E
Goodwill	€th	0.00	0.00	0.00
Total intangible	€th	645	594	594
Tangible fixed assets	€th	18,335	17,474	33,220
Financial fixed assets	€th	19.1	19.1	19.1
WCR	€th	774	1,178	1,919
Other assets	€th	2,497	2,889	2,889
Total assets (net of short term liab.)	€th	23,015	22,881	39,368
<b>Ordinary shareholders' equity</b>	<b>€th</b>	<b>13,898</b>	<b>9,742</b>	<b>19,117</b>
Quasi Equity & Preferred	€th	0.00	0.00	0.00
Minority interests	€th	0.00	0.00	0.00
Provisions for pensions	€th	0.00	0.00	0.00
Other provisions for risks and liabilities	€th	0.00	0.00	0.00
Total provisions for risks and liabilities	€th	0.00	0.00	0.00
Tax liabilities	€th	0.00	0.00	0.00
Other liabilities	€th	677	637	637
<b>Net debt (cash)</b>	<b>€th</b>	<b>8,440</b>	<b>12,502</b>	<b>19,615</b>
Total liab. and shareholders' equity	€th	23,015	22,881	39,368

## Capital Employed

Capital employed after depreciation	€th	19,774	19,265	35,752
-------------------------------------	-----	--------	--------	--------

## Profits & Risks Ratios

<b>ROE (after tax)</b>	<b>%</b>	<b>-67.2</b>	<b>-37.1</b>	<b>-7.42</b>
ROCE	%	-22.3	-13.2	0.49
<b>Gearing (at book value)</b>	<b>%</b>	<b>83.3</b>	<b>107</b>	<b>84.0</b>
Adj. Net debt/EBITDA(R)	x	-1.82	-5.33	11.5
Interest cover (x)	x	-29.6	-5.64	0.22

## Valuation Ratios

<b>Reference P/E (benchmark)</b>	<b>x</b>	<b>-5.92</b>	<b>-7.10</b>	<b>-33.7</b>
Free cash flow yield	%	-28.8	-14.1	-44.4
P/Book	x	2.81	3.06	2.07
<b>Dividend yield</b>	<b>%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

## EV Calculation

Market cap	€th	39,110	29,802	39,562
+ Provisions	€th	0.00	0.00	0.00
+ Unrecognised actuarial losses/(gains)	€th	0.00	0.00	0.00
+ Net debt at year end	€th	8,440	12,502	19,615
+ Leases debt equivalent	€th	0.00	0.00	0.00
- Financial fixed assets (fair value)	€th			
+ Minority interests (fair value)	€th			
= EV	€th	47,550	42,304	59,177
<b>EV/EBITDA(R)</b>	<b>x</b>	<b>-10.3</b>	<b>-18.0</b>	<b>34.7</b>
EV/Sales	x	20.7	10.4	7.18

Analyst : Marzio Foa, Changes to Forecasts : 15/11/2016.